



smart. resourceful.

ALTEX
engineered electronic solutions



A New Brand, A New Breed

Altex is a company uniquely positioned to provide the best solutions for all your electronic design and manufacturing needs.

From value added engineering, contract manufacturing and design to sourcing logistics and distribution Altex puts the best engineered electronic solutions and supply chain to work for you.

With 25 years of experience, our team of professionals, and our established partnerships with quality vendors enable us to:

- Assist in the design of your products
- Manufacture assemblies to your specifications
- Help recommend the best component solution for your product
- Deliver products on-time and within budget



Our customers come from a wide range of industries and applications, including transportation, power generation, securities, medical, appliances and industrial. Whatever your industry, Altex can be your primary portal — the go-to resource for all your connectivity needs.





The Leader Of The Pack

You don't get to be the leader of the pack unless you have services that leave the others behind.



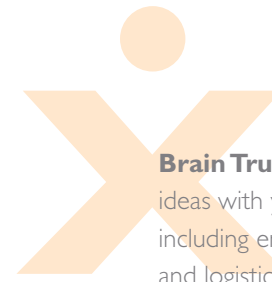
At Altex, we want to serve as the single resource for all your electronic design and manufacturing needs:

Design & Development – We offer engineered electronic solutions. Our engineering department collaborates with product engineers to offer added value in the design and development stages of your products.

Manufacturing – Our contract manufacturing facilities produce high-quality assemblies and sub-assemblies, incorporating lean manufacturing techniques to save time and money, enhance efficiency and help increase your bottom-line profits.

Distribution – Our distribution and logistics services ensure you have the parts you need, when you need them. Our sources ensure you get the best parts available, with on-time delivery, to give you a competitive edge in the marketplace.

Sourcing – We not only have decades of experience in the electronics arena, we have had decades to develop relationships with the best vendors for electronic components. If you need a part, we can recommend one for you through our qualified vendor partners.



Brain Trust We enjoy collaborating and sharing ideas with you. We have experienced leadership, including engineers, lean manufacturing experts, and logistics and sourcing personnel. We understand the electronics industry and what it takes to get each job done right. Our team is committed to unparalleled customer service. Let us work with you.



From left to right:
Chris Gates - Director of Manufacturing & Engineering
Rick Bromm - VP Business Development
Ben Weidberg - President

Resource

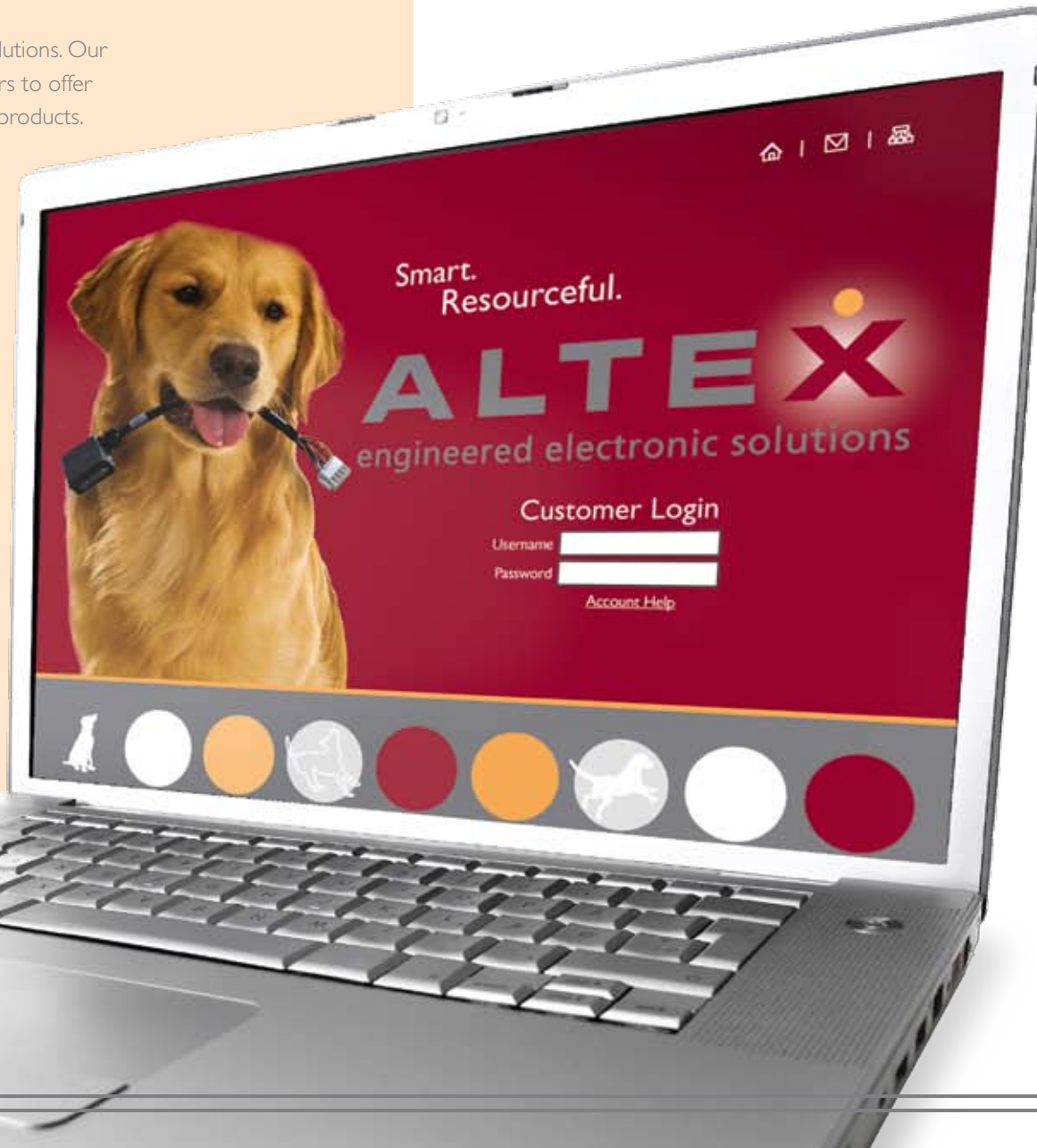
Be sure to bookmark our website: www.altexengineered.com. Our site has been designed to help you find the information you need to keep you abreast of the latest developments so you can complete your projects on time.

Community Of Experts

Through our site, you can talk to our sourcing, design and contract manufacturing experts. Ask questions on the message board or fill out a request for specific manufacturing solutions.

What's New In The Marketplace

Keep up-to-date with the latest industry news. We link to articles, tech blogs, websites and magazines to keep you in the know!





From Rough To Ready

Our design, quick turn prototyping and contract manufacturing facilities enable us to be a resource for component assemblies and sub-assemblies that make your manufacturing processes quicker, easier and more efficient.

We use lean manufacturing principles, including one-piece flow, and are experienced in RoHS directives concerning restrictions of the use of certain hazardous substances in electrical and electronic equipment.

We offer a wide range of services for the assembly of electronic components, including:

- Automatic Wire Processing and Termination
- Flat Ribbon Cable-Cut, Strip, Notch and Terminate
- Products tooled for specialized termination with AMP, JST, Molex, Packard and others
- Panel Assembly
- Box Building – Mechanical
- DIN Rail Assembly, Marking, Cutting and Sizing
- Switch/Harness Assembly – Soldering *
- Kitting
- Terminal Block Marking and Assembly

Man's Best Friend

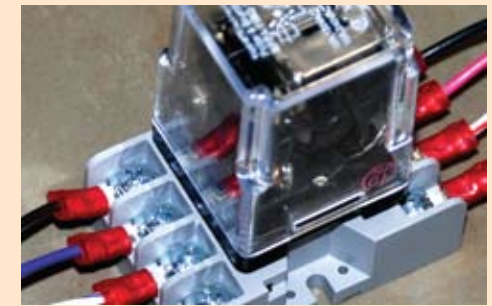
We've established long-term relationships with best-in-class vendors to supply your needs. Vendors who understand the importance of lean manufacturing, quality assurance, and consistent and unsurpassed customer service.

Ben Weidberg
Pack Leader (President)



Among our vendor partners are:

- Tyco Electronics
- Phoenix Contact
- JST
- E-Switch
- EAO
- Carling Technologies
- Delphi Connection Systems
- Otto Controls
- Schurter
- Okaya
- Hammond Enclosures
- Futaba Displays
- Richco Plastics



The fact that we have collaborated with these vendors for many years puts us in a unique position to offer contract manufacturing services. We have manufactured specific tooling to streamline the assembly process and ensure the quality of the finished product:

An Impeccable Pedigree

You can rely on Altex to produce parts you are proud to reflect your brand name. Each of our facilities has been awarded the Det Norske Veritas Management System Certificate ISO 9001:2000. These certifications ensure the highest quality and processes are being followed in producing your parts. We count several Fortune 500 companies such as United Technologies, Ingersoll-Rand, and Pitney Bowes as valued customers.



Hungry For More?

Altex is a new breed—a company that stands ready to provide best-in-class solutions for all your electronic design and manufacturing needs. We can come alongside you, serving as part of your team—your resource for all electronic component needs. We'll do everything but fetch your slippers for you—from sourcing, distribution, prototyping and design to development, contract manufacturing and delivery. All you need is one loyal resource.

Call us today, 800.783.2589

or e-mail us at customerservice@altexengineered.com



ALTEX
engineered electronic solutions

17201 Westfield Park Road | Westfield, IN 46074
800.783.2589 | 317.867.2505 F

www.altengineered.com
customerservice@altengineered.com